ETF Facts
August 4, 2023
Horizons Seasonal Rotation ETF (HAC) - Class E Units
Manager: Horizons ETFs Management (Canada) Inc.

This document contains key information you should know about Horizons Seasonal Rotation ETF. You can find more details about this exchange traded fund (ETF) in its prospectus. Ask your representative for a copy, contact Horizons ETFs Management (Canada) Inc. at info@horizonsetfs.com or 1-866-641-5739, or visit www.horizonsetfs.com.

**Before you invest, consider how the ETF would work with your other investments and your tolerance for risk.**

This ETF is an "alternative mutual fund" as defined in National Instrument 81-102 Investment Funds. The ETF has the ability to invest in asset classes or use investment strategies that are not permitted for other types of mutual funds. The specific features that differentiate this ETF from other types of mutual funds may include the ability to concentrate investments, use of derivatives and the use of leverage. While these strategies will only be used in accordance with the ETF’s investment objectives and strategies, during certain market conditions they may accelerate the risk that an investment in units decreases in value.

**Quick facts**

- **Date ETF started:** November 19, 2009
- **Total value on June 30, 2023:** $184.2 Million
- **Management expense ratio (MER):** 1.24%

**Trading information** (12 months ending June 30, 2023)

| Ticker symbol: | HAC |
| Exchange: | Toronto Stock Exchange (TSX) |
| Currency: | Canadian dollars |
| **Average daily volume:** | 12,750 units |
| **Number of days traded:** | 251 out of 251 trading days |

**Pricing information** (12 months ending June 30, 2023)

| **Market price:** | $23.88 - $26.30 |
| **Net asset value (NAV):** | $23.82 - $26.34 |
| **Average bid-ask spread:** | 0.15% |

**What does the ETF invest in?**

The investment objective of the ETF is to seek to provide long term capital appreciation in all market cycles by tactically allocating its exposure amongst equities, fixed income, commodities and currencies during periods that have historically demonstrated seasonal trends.

The charts below give you a snapshot of the ETF’s investments on June 30, 2023. The ETF’s investments will change.

**Top 10 investments (June 30, 2023)**

1. Cash and Cash Equivalents 69.3%
2. Horizons S&P/TSX 60™ Index ETF 13.7%
3. Horizons US 7-10 Year Treasury Bond ETF 9.9%
4. Horizons S&P 500® Index ETF 8.5%
5. Health Care Select Sector SPDR® Fund 5.7%
6. Horizons Gold ETF 2.9%

**Total percentage of top 6 investments 110.0%**

**Total number of investments: 7**

**Investment mix (June 30, 2023)**

<table>
<thead>
<tr>
<th>Asset Mix</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. Equities</td>
<td>14.3%</td>
</tr>
<tr>
<td>Canadian Equities</td>
<td>13.7%</td>
</tr>
<tr>
<td>U.S. Fixed Income Securities</td>
<td>9.9%</td>
</tr>
<tr>
<td>Commodity ETFs</td>
<td>2.9%</td>
</tr>
<tr>
<td>Currency Forward Hedge</td>
<td>0.6%</td>
</tr>
<tr>
<td>Cash and Cash Equivalents</td>
<td>69.4%</td>
</tr>
<tr>
<td>Other Assets less Liabilities</td>
<td>-10.8%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Sector Mix</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Canadian Broad Equity</td>
<td>13.7%</td>
</tr>
<tr>
<td>U.S. Broad Fixed Income</td>
<td>9.9%</td>
</tr>
<tr>
<td>U.S. Broad Equity</td>
<td>8.5%</td>
</tr>
<tr>
<td>Health Care</td>
<td>5.8%</td>
</tr>
<tr>
<td>Materials</td>
<td>2.9%</td>
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</table>

**How risky is it?**

The value of the ETF can go down as well as up. You could lose money.

One way to gauge risk is to look at how much an ETF’s returns change over time. This is called "volatility".

In general, ETF’s with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. ETFs with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.
Risk rating
Horizons ETFs Management (Canada) Inc. has rated the volatility of this ETF as Medium.

This rating is based on how much the ETF’s returns have changed from year to year. It doesn't tell you how volatile the ETF will be in the future. The rating can change over time. An ETF with a low risk rating can still lose money.

For more information about the risk rating and specific risks that can affect the ETF’s returns, see the “Risk Factors” section of the ETF’s prospectus.

No guarantees
ETFs do not have any guarantees. You may not get back the amount of money you invest.

How has the ETF performed?
This section tells you how units of the ETF have performed over the past 10 years.

Returns are after expenses have been deducted. These expenses reduce the ETF’s returns.

Year-by-year returns
This chart shows how units of the ETF performed in each of the past 10 completed calendar years. The ETF dropped in value in 3 of the 10 years.

The range of returns and change from year to year can help you assess how risky the ETF has been in the past. It does not tell you how the ETF will perform in the future.

Best and worst 3-month returns
This table shows the best and worst returns for units of the ETF in a 3-month period over the past 10 calendar years. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

<table>
<thead>
<tr>
<th>Return</th>
<th>3 months ending</th>
<th>If you invested $1,000 at the beginning of the period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Best return</td>
<td>14.3%</td>
<td>April 30, 2021</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Your investment would rise to $1,143</td>
</tr>
<tr>
<td>Worst return</td>
<td>-22.7%</td>
<td>March 31, 2020</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Your investment would drop to $773</td>
</tr>
</tbody>
</table>

Average return
As at June 30, 2023, a person who invested $1,000 in the fund 10 years ago now has $1,937. This works out to an annual compound return of 6.8%.

Trading ETFs
ETFs hold a basket of investments, like mutual funds, but trade on exchanges like stocks. Here are a few things to keep in mind when trading ETFs:

Pricing
ETFs have two sets of prices: market price and net asset value (NAV).

Market price
- ETFs are bought and sold on exchanges at the market price. The market price can change throughout the trading day. Factors like supply, demand, and changes in the value of an ETF’s investments can effect the market price.
- You can get price quotes any time during the trading day. Quotes have two parts: bid and ask.
- The bid is the highest price a buyer is willing to pay if you want to sell your ETF units. The ask is the lowest price a seller is willing to accept if you want to buy ETF units. The difference between the two is called the “bid-ask spread”.
- In general, a smaller bid-ask spread means the ETF is more liquid. That means you are more likely to get the price you expect.
### Net asset value (NAV)
- Like mutual funds, ETFs have a NAV. It is calculated after the close of each trading day and reflects the value of an ETF’s investments at that point in time.
- NAV is used to calculate financial information for reporting purposes – like the returns shown in this document.

### Orders
There are two main options for placing trades: market orders and limit orders. A market order lets you buy or sell units at the current market price. A limit order lets you set the price at which you are willing to buy or sell units.

### Timing
In general, market prices of ETFs can be more volatile around the start and end of the trading day. Consider using a limit order or placing a trade at another time during the trading day.

### Who is this ETF for?
**Investors who:**
- are seeking long term capital appreciation in all market cycles
- are comfortable with exposure to equities, fixed income, commodities and currencies
- are comfortable with an ETF that may employ leverage.

### How much does it cost?
This section shows the fees and expenses you could pay to buy, own and sell units of the ETF. Fees and expenses, including any trailing commissions, can vary among ETFs.

Higher commissions can influence representatives to recommend one investment over another. Ask about other ETFs and investments that may be suitable for you at a lower cost.

#### 1. Brokerage commissions
You may have to pay a commission every time you buy and sell units of the ETF. Commissions may vary by brokerage firm. Some brokerage firms may offer commission-free ETFs or require a minimum purchase amount.

### A word about tax
In general, you’ll have to pay income tax on any money you make on an ETF. How much you pay depends on the tax laws where you live and whether or not you hold the ETF in a registered plan, such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your ETF in a non-registered account, distributions from the ETF are included in your taxable income, whether you get them in cash or have them reinvested.
2. ETF expenses

You don’t pay these expenses directly. They affect you because they reduce the ETF’s returns.

As of December 31, 2022, the ETF’s expenses were 1.37% of its value. This equals $13.70 for every $1,000 invested.

<table>
<thead>
<tr>
<th></th>
<th>Annual rate (as a % of the ETF’s value)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Management expense ratio (MER)</strong></td>
<td>1.24%</td>
</tr>
<tr>
<td>This is the total of the ETF’s management fee and operating expenses.</td>
<td></td>
</tr>
<tr>
<td><strong>Trading expense ratio (TER)</strong></td>
<td>0.13%</td>
</tr>
<tr>
<td>These are the ETF’s trading costs.</td>
<td></td>
</tr>
<tr>
<td><strong>ETF expenses</strong></td>
<td>1.37%</td>
</tr>
</tbody>
</table>

**Performance Fee**

The ETF pays to the Manager a performance fee, if any, equal to 20% of the amount by which the performance of the ETF, at any date on which the fee is payable, (i) exceeds a “high water mark” and (ii) is greater than an annualized return of 5%. The performance fee is included in the MER set out above. For a full description of the performance fee of this ETF, see the ETF’s prospectus.

**Trailing commission**

The trailing commission is an ongoing commission. It is paid for as long as you own the ETF. It is for the services and advice that your representative and their firm provide to you.

This ETF doesn’t have a trailing commission.

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**What if I change my mind?**

Under securities law in some provinces and territories, you have the right to cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the prospectus, ETF Facts or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

**For more information**

Contact Horizons ETFs Management (Canada) Inc. or your representative for a copy of the ETF’s prospectus and other disclosure documents. These documents and the ETF Facts make up the ETF’s legal documents.

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